

# Copy Services Best Practice

Procurement

Subcontracts Group

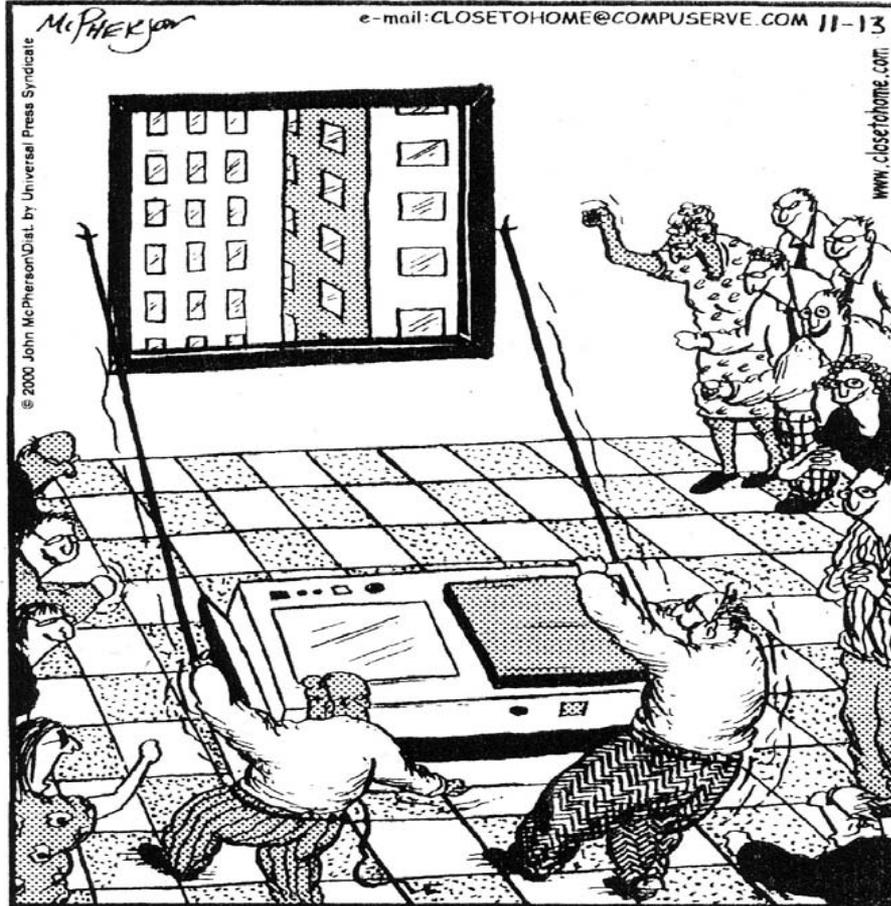
Thomas Jefferson National Accelerator Facility



# Jefferson Lab Copy Services

DOE Contractor Best Practice 2002

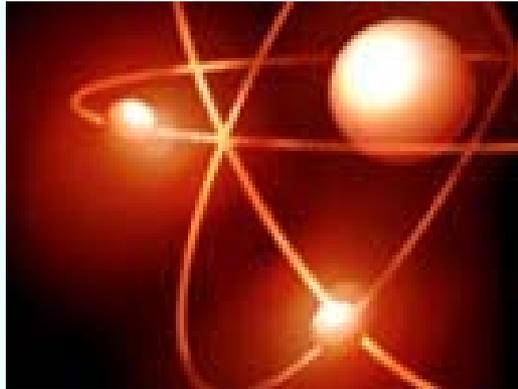
## CLOSE TO HOME



“Morale in the office soared thanks to the new industrial-strength broken-copier slingshot”



# JLab Copy Services Best Practices



- Procurement Ownership
- Focus Group
- Innovative Contracting Technique
- State-of-the Art Technology



## Our Aim

- Convenient and Reliable Service
- Cost Effective Operations
- Innovative Technologies



## Our Strategy

- Develop Long-Term Partnership



# Innovative Contracting Technique: Award Term Incentive

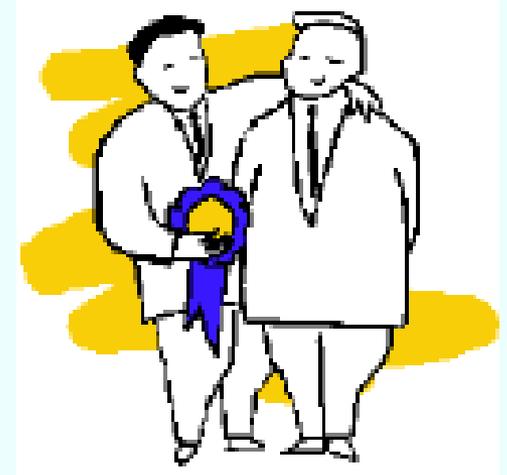


- Base Term: Four Program Years
- Up to 2 Additional 4-Year Award Terms
- Potential for Total of 12 Years!



# Award Term Components

- Specific Evaluation Criteria
  - Customer Service
  - Ongoing Innovation
- Unilateral Decision by JLab
- Fixed Price, First Four Years
- Established Ceiling for Price Increases in Award Terms



# Award Term Incentive - A Win-Win Scenario



- Promotes Excellence
- Fosters Continued Innovation
- Establishes Long-Term Partnership



## More Information?

[http://www1.jlab.org/ul/bus\\_ops/](http://www1.jlab.org/ul/bus_ops/)

## Questions?

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